



## M&A Webinar Series: Key Considerations for Insurance Brokerage Transactions

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**Video Summary:** In this latest installment of the *M&A Webinar Series*, Williams Mullen Partner Meagan Kalantar and Associate Trevor Wind discuss key considerations to be mindful of when buying or selling an insurance agency. Meagan and Trevor cover commission payment structures and timing; the relationships between the agency and outside brokers, customers, and carriers; typical deal structures in insurance brokerage transactions, due diligence issues to consider, and other considerations including restrictive covenants and indemnification.

### **IN CASE YOU MISSED IT**

If you'd like to watch recordings or download materials from the previous installments of our M&A Webinar Series, [click here](#).

### **Disclaimer:**

This webinar is for information purposes only and does not constitute legal advice nor automatically form an attorney-client relationship with participants.

### **Related People**

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