



## Solar Webinar: Real Estate Trends and Issues in Solar Leasing and Property Purchase

01.29.2020

Developing a successful solar project begins with selecting the right project site and identifying real estate issues and risks during diligence. Having well drafted real estate contracts and conducting detailed real estate diligence can help when deciding to move forward with a project or to walk.

Join **Brad Nowak** and **Bob Riley**, co-chairs of Williams Mullen's Solar Energy practice, and real estate partner, **Alyssa Embree**, on **Wednesday, January 29 from 11 am to 11:30 am (EST)** for our next solar webinar entitled "Real Estate Trends and Issues in Solar Leasing and Property Purchase". Williams Mullen has worked with developers, property owners and lenders on real estate contracting and diligence matters on solar projects throughout the U.S.

### Key issues to be discussed:

- Negotiating solar options, leases and purchase contracts
- Real estate diligence ? what to look for and where
- Easements that support the project
- Structuring option payments and rental amounts
- Removal and restoration obligations at the end of term

### Q&A Submissions:

Q&A will follow the speakers' presentations. If you would like to submit a question, please email [energy@williamsmullen.com](mailto:energy@williamsmullen.com).

### Contact:

Stephanie Simpson | 804.420.6433 | [ssimpson@williamsmullen.com](mailto:ssimpson@williamsmullen.com)

### Disclaimer:

This webinar is for information purposes only and does not constitute legal advice nor automatically

form an attorney-client relationship with participants.

## **Related People**

- Bradley J. Nowak ? 202.293.8143 ? bnowak@williamsmullen.com
- Robert F. Riley ? 202.293.8121 ? rriley@williamsmullen.com
- Alyssa Carducci Dangler ? 757.629.0631 ? adangler@williamsmullen.com

## **Related Services**

- Energy
- Renewable Energy
- Solar & Energy Storage
- Real Estate