



## Jennifer Ligon

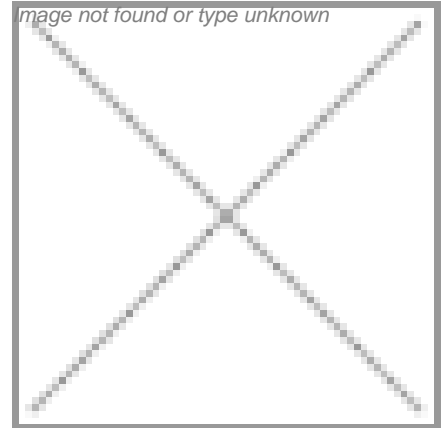
### Partner

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Jennifer Ligon counsels her clients in a wide range of regulatory and transactional matters, serving as a strategic partner to help her clients operate in a heavily regulated and ever-changing industry.

Jennifer routinely advises hospitals, health systems, and physician groups on Certificate of Public Need (COPN) matters, state licensure compliance, Stark Law and Anti-Kickback Statute compliance, and Medicare reimbursement matters. She also provides general business and employment-related advice for physician groups and ancillary providers.

Jennifer has been listed in *Virginia Super Lawyers Rising Stars* magazine (2016-2021) and named among Virginia's "Legal Elite" by *Virginia Business* magazine (2016, 2018-present). She is also listed among the "Ones to Watch" by *Best Lawyers*® (2021-present) and is listed among the "Up & Coming Lawyers" by *Virginia Lawyers Weekly* (2020).

She is an active member of the Virginia Bar Association (VBA), serving as the chair of the VBA's Young Lawyers Division from 2019-2020. Jennifer is the 2023 recipient of the VBA Young Lawyers Division's Sandra P. Thompson Award, which recognizes outstanding work and long-term service. She previously served the VBA Young Lawyers Division as chair-elect (2018-2019); secretary-treasurer (2017-2018); and development editor of the Young Lawyers Division's publication, *Opening Statement* (2015-2017). Jennifer is licensed to practice law in Virginia and New York.

Jennifer joined Williams Mullen in 2016 after practicing law for several years at another health care law firm in Richmond. Prior to that, she worked in the executive compensation and employee benefits group at Willkie Farr & Gallagher LLP in New York City. She received her Juris Doctor degree from the University of Virginia School of Law, where she was on the editorial board of the *Virginia Law Review*

and served as a Dillard Fellow. She received a Bachelor of Arts degree, *magna cum laude*, from Syracuse University.

## Practice Areas

- Health Care
- Certificate of Need Litigation
- Corporate
- Post-Acute and Long-Term Care
- Behavioral Health Transactions and Operations
- Dental Practice Transactions
- Physicians & Physician Groups

## Experience

**THE MATTERS LISTED BELOW ARE ILLUSTRATIVE OF THE MATTERS HANDLED BY THE FIRM. MATTER RESULTS DEPEND UPON A VARIETY OF FACTORS UNIQUE TO EACH MATTER. NOT ALL MATTER RESULTS ARE PROVIDED. MATTER RESULTS DO NOT GUARANTEE OR PREDICT A SIMILAR RESULT IN ANY FUTURE MATTER UNDERTAKEN BY THE LAWYER.**

- Counseled a large emergency physician group in a comprehensive corporate reorganization, including organizational, employment, and service agreement advice.
- Represented an academic medical center in securing multiple Certificates of Public Need (COPN) to enhance access to care, including for critical pediatric service lines.
- Assisted a health care system in a comprehensive review and revision of its record retention policies to conform to Virginia regulations.
- Advised a mobile optometry provider on the corporate practice of medicine (CPOM) and licensure rules across multiple states.
- Strategized and negotiated multiple complex vendor and service contracts for a health system, including for telehealth, neurosurgical, and radiation therapy services.

## Education

- University of Virginia School of Law (J.D.)  
Editorial Board ? *University of Virginia Law Review*
- Syracuse University (B.A.)  
*magna cum laude*

## Professional Affiliations

- Virginia Bar Association
- Board of Governors (2018-2019)
- Chair ? Young Lawyers Division (2019-2020)
- Chair-elect ? Young Lawyers Division (2018-2019)
- Secretary-Treasurer ? Young Lawyers Division (2017-2018)
- Development Editor ? *Opening Statement* (2015-2017)
- Health Law Section ? Young Lawyers Division Representative
- Richmond Bar Association
- Metro Richmond Women's Bar Association

## Awards

- *Virginia Business* - "Legal Elite," (2016, 2018-present)
- *Virginia Super Lawyers* - "Rising Star" (2016-2021)
- *Best Lawyers®* ? "Ones to Watch" (2021-present)
- *Virginia Lawyers Weekly* - "Up & Coming Lawyer" (2020)
- Virginia Bar Association - Sandra P. Thompson Award (2023)