



Firearms Industry

Williams Mullen's Firearms Industry Group provides innovative legal services to members of the firearms industry. The industry is constantly evolving with new laws, the expansion of e-commerce, the critical need for financing, increasing venture capital investments, and surging potential liability.

Our attorneys have a single focus: providing innovative, practical, business-oriented legal solutions to our clients. With years of experience working with some of the most well-known companies in the industry, Williams Mullen provides the legal knowledge and experience that help companies advance their business growth.

Our team provides comprehensive legal counsel to ensure that our clients are in compliance with all federal and state firearms laws. We collaborate with our clients to assess their current policies and incorporate enhancements that keep our clients ahead of the regulatory curve.

Whether you are a manufacturer needing help with the industry's complex laws and regulations; a retailer looking to sell guns online; or a company looking to finance firearms transactions, our team can help.

Federal and State Firearms Regulatory Compliance

- **ATF Compliance and Enforcement**
- ITAR, Export Control and OFAC Representation.
- Importing of Firearms and Ammunition.
- National Firearms Act.
- Gun Control Act of 1968.
- State and local compliance and enforcement.

Risk Mitigation, Liability Avoidance, and Defense of Claims

- In depth advice regarding newly-created liability under state statutes imposing "reasonable controls" standards on industry members.
- Defense of lawsuit attacking industry members' alleged negligent marketing practices and issues stemming from intentional misuse of products.
- Advice on avoidance of supply-chain liability, products liability, and related matters.
- Defense of products liability actions.

Financing Issues in the Industry

- Platform development for retail firearms lending and leasing, including offerings of Retail Installment Sales Contracts and consumer leases as alternatives to cash and credit card purchases.
- Banking regulation and relationship advice in light of restrictions on lending to the industry and ?reputational risk?.
- Relationship management between firearms industry members and lenders, venture capital firms and other sources of debt and equity financing.

Corporate Law and Business Advice

- Entity formation and corporate governance.
- Equity and debt financings.
- Strategic alliances and joint ventures.
- Mergers and acquisitions.
- Firearms and ammunition excise tax "FAET".
- Income, property, and sales and use tax issues.

Intellectual Property

- Prosecution of patents for new inventions.
- Patent, trademark and copyright protection and disputes.
- Privacy and information security.

E-Commerce and Online Gun Sales

- E-commerce platform and procedure development for purchasing firearms through online portals.
- E-commerce compliance advice on safe terms and conditions of sale.
- Liability analysis for companies of state and local laws and the applicability of specific federal laws that control risk, such as the Protection in Lawful Commerce of Arms Act (PLCAA).

Government Investigations and Subpoena Compliance

- False Claims Act (FCA) litigation defense.
- Internal Investigations.
- Subpoena Compliance and Communication with regulators and law enforcement.
- Federal Acquisition Act and Truthful Cost or Pricing Data Act counseling.

Economic Development and Government Relations

- Relocations, expansions and incentives.
- State legislative lobbying.

Employment

- Intersection of employment laws and firearms laws, such as issues regarding responsible persons? duties.
- Employment agreements and non-compete / restrictive covenant issues.
- Employee benefits.
- Equity and executive compensation.
- Immigration.

Environmental

- Lead contamination and OSHA issues.
- Sustainability.

Related News

- Second Amendment Rights ?Out the Door? in D.C.
- Camden Webb quoted in the Triangle Business Journal regarding trends in the gun range industry
- The Crimes of Others: Adam Lanza, Sandy Hook, and Protection Against Tort Liability for Selling Firearms
- Trinity Wall Street v. Wal-Mart Stores, Inc.: Is it About Guns on the Shelves or Guns in the Streets?
- Camden Webb featured in NRA News radio segment
- Camden Webb mentioned in Washington Post article
- Camden Webb discusses constitutional rights of legal immigrants in NRA News segment
- Williams Mullen Files Brief with NC Supreme Court to Protect Rights of Shooting Range Owners
- North Carolina Enacts Omnibus Firearms Law, Promotes Uniformity and Standardization of NC?s Gun Laws
- Online Gun Sales: E-Commerce Terms that Work, and Keep the Seller Safe
- State and Local Law Compliance is Essential to E-Commerce Success in Sale of Firearms and Related Accessories
- Operation Choke Point: Lawsuit Against Federal Bank Regulators Survives Motion to Dismiss, Proceeds to Discovery
- Badger Guns Case Highlights Retailers? Legal Risk and Need for Compliance and Training
- Firearms Industry Alert: Obama?s Executive Order Broadens Regulation, Highlights Compliance Challenges
- Chuck James Quoted Across the Country on President Obama's Gun Control Executive Action
- Lawsuit ?Immunity? for Firearms Industry Members? What the Protection of Lawful Commerce in

Arms Act Really Says

- 12 Williams Mullen Attorneys Named 2016 North Carolina Super Lawyers
- Sandy Hook Lawsuit Aims to Weaken PLCAA, While Judge Denies Motion to Dismiss
- New ATF Ruling Allows Cloud-Based Storage of Acquisition and Disposition Records
- Williams Mullen Grows Intellectual Property Practice with Addition of Marc Pollak
- Senators? Gun Control Proposals Illustrate Key Tension in Federal Firearms Policy
- New Guidance on ITAR Registration in the Firearms Industry
- ITAR Guide for the Firearms Industry
- Camden Webb Discusses End of Operation Choke Point with the Washington Examiner
- Operation Choke Point: Justice Department Announces Program's End
- Camden Webb Talks Operation Choke Point with Fox News
- How SilencerCo Strategically Uses Two Federal Laws in Innovative Design of the Maxim 50
- OSHA Adds Arsenic as a Concern for Indoor Shooting Ranges
- 2017 Highlights the Importance of State Law Compliance in the Firearms Industry
- Export Control Amendments Proposed for Commercial Firearms, Ammunition and Related Products
- Chuck James Quoted in Associated Press Story on 3D-Printed Guns
- Chuck James Quoted in Richmond Times-Dispatch on Gun Thefts in Richmond
- PODCAST: Are You Interested in Investing in a Company With a Federal Firearms License (FFL)?
- ITAR Firearms Amendments - Six Important Points You Need to Know
- Chuck James Quoted in PropertyCasualty360 on Firearms Lawsuit
- COVID-19 Comeback Plan: Preparing for and Responding to Paycheck Protection Program (PPP) Audits and Other Government Inquiries
- Chuck James Elected to Williams Mullen's Board of Directors
- Online Gun Sales: Four Aspects of Effective and Compliant E-Commerce Sales Terms
- A Look Back - State and Local Law Compliance is Essential to E-Commerce Success in Sale of Firearms and Related Accessories
- 2022 Firearms Industry Conference Kicks Off Registration
- Innovators to Showcase Future of FFL Technology at Firearms Industry Conference 2022
- Import/Export Professionals to Navigate Global Firearms Trade & Compliance at FIC 2022
- Examining Responsibilities of an FFL Responsible Person at FIC 2022
- ATF Regulations Coming: (re)Defining a "Firearm," Stabilizing Braces and Solvent Traps
- Managing Legal Risks in the Supply Chain: A Note on Terms and Conditions of Sale
- ATF Regulations Reloaded
- Over 20 ATF Executives & Personnel to Attend Firearms Industry Conference 2022
- New Frame & Receiver Ruling Announced; ATF to Address Industry at FIC 2022
- ITAR & EAR Export Controls on Firearms - Five Important Points You Need to Know
- ATF Addresses FFL Audience on Expansive Changes in 2021R-05 ?Frame or Receiver? Final

Ruling

- Assessing and Mitigating Legal Risk: Emerging Trends and Challenges to the PLCAA
- Firearms Industry Conference 2023 Agenda to Address FFL Operational Concerns
- Firearms Industry Conference 2023 to Help FFLs Mitigate Compliance Risk
- FIC 2023 to Help FFLs Mitigate Compliance Risk
- FIC 2023 to Provide Technology Education to Firearms Industry
- Today is the Last Day to Book Discounted Hotel for 2023 Firearms Industry Conference
- What to Do if Your Suppliers Are in Distress: Identifying Suppliers in Distress
- What to Do if Your Suppliers Are in Distress: Candid Conversations with Suppliers in Distress
- What to Do if Your Suppliers Are in Distress: Options Beyond Contract Termination or Default
- What to Do if Your Suppliers Are in Distress: Is It Time to Find a New Supplier?

Related Events

- 2016 Firearms Industry Compliance Conference
- Early Registration Now Open for 2023 Firearms Industry Conference
- Williams Mullen to Co-Host 2023 Firearms Industry Conference
- 2022 Firearms Industry Conference
- Camden Webb and Chuck James Co-Present Webinar on ATF Ruling 2021R-05F
- FIC 2022: Firearms Industry Conference
- Firearms Industry Compliance Conference - 2021
- Webinar: Marketing Practices Liability In The Firearms Industry
- Indoor Shooting Sports Ranges Short Course: OSHA and Hazardous Waste Compliance
- E-Commerce in Firearms: Considerations for Compliant Distribution and Sale - Firearms Industry Compliance Conference
- Heller After Ten Years - Campbell Law Review Symposium
- Fundamentals of Firearms Law
- Locked & Loaded
- CLE: The Second Amendment as a Fundamental Right: Analytical Framework and Current Trends
- Webinar: Navigating "Operation Choke Point"

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