



## Miles S. Bruder

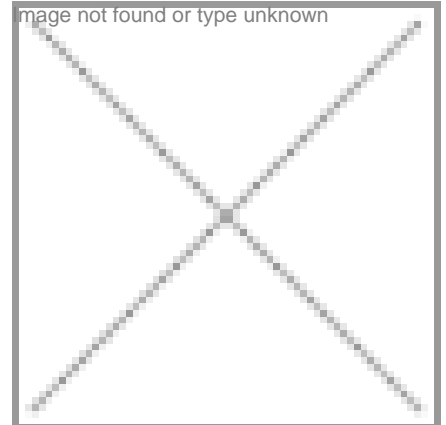
### Partner

Raleigh, NC

P: 919.981.4039

F: 919.981.4300

[mbruder@williamsmullen.com](mailto:mbruder@williamsmullen.com)



Miles Bruder represents clients in significant corporate transactions, principally including mergers and acquisitions, complex commercial contracts, entity formation and capitalization, corporate debt and equity finance and incentive compensation arrangements.

Miles benefits from a diversity of perspective gained from counseling businesses of all sizes. He serves as outside general counsel to emerging and middle-market clients, helping their leadership to cultivate and realize business objectives while sensibly balancing and mitigating the risk inherent in growth. On the other end of the spectrum, he serves as a seamless extension of the in-house legal departments for several multi-national, publicly traded companies, managing customer and supplier commercial contracts that require external counsel due to their complexity, urgency or both.

Miles's vast commercial contracts experience covers a wide variety of agreements, including inbound and outbound information technology licensing, business process outsourcing, clinical trial services, professional and consulting services, distribution and reseller arrangements, sales and procurement of goods, inventory and accounts receivable financing, marketing and promotion agreements, warehousing, contract manufacturing, and joint venture and joint development arrangements.

Miles has a strong mergers and acquisitions practice. He has handled numerous transactions including the following:

- Represented one of the U.S. market's leading beverage alcohol wholesalers in its \$300 million

acquisition of a wine and beer distributor.

- Represented a hospice agency in numerous acquisitions, including the purchase of hospice operators and agencies in Arkansas, Oklahoma and Louisiana.
- Represented a manufacturer, marketer and distributor of nutritional supplements in its acquisition of a maker of over-the-counter healthcare products.
- Represented a global leader in branched chain amino acid sports nutrition in its sale to a market leader in sports nutrition.

Prior to joining Williams Mullen, Miles held leadership positions in both the Office of the Governor and the Office of the Lieutenant Governor, State of Louisiana. Among his responsibilities in these roles, he served as the Governor's representative in Washington, D.C., where he worked with federal agencies and Congressional leadership on redevelopment strategies following Hurricane Katrina, and he led the Lt. Governor's policy and intergovernmental affairs staff responsible for policy research and development on issues ranging from health care and education and housing and casualty insurance.

Miles earned his Juris Doctor degree, *magna cum laude*, from Wake Forest University, where he was an articles editor for the *Wake Forest Law Review*. He earned his Bachelor of Science degree from The Wharton School at the University of Pennsylvania.

## Practice Areas

- Corporate
- Mergers & Acquisitions
- North Carolina Business & Corporate Law
- Data Protection & Cybersecurity
- Emerging Technology
- Entity Formation and Strategic Planning
- Commercial Contracts

- Outside General Counsel
- Emerging Companies
- Solar & Energy Storage - SAMPLE PRACTICE

## Experience

- Regularly represent a multi-million dollar shared services joint venture of regional insurance companies in drafting and negotiating contracts with various vendors for software and other intellectual property customization, licensing, hosting and related services, and in drafting and negotiating its customer contracts.
- Represented a multi-billion dollar data analytics company in the acquisition of substantially all assets of a cloud computing software company.
- Represented four affiliated manufacturers and franchisors of home and vehicle disability equipment in their sale of all ownership interests to a private equity firm.
- Assisted a specialty pharmacy in the negotiation of a sale of stock to a private equity firm.
- Represented a leading regional grocery and dry goods distribution company in the sale of all stock to a publicly traded holding company.
- Represented a multi-national clothing manufacturer in contracting with materials suppliers.
- Assisted a multi-state specialty medical practice in the acquisition of all assets of another specialty practice.
- Represented a multi-state industrial water purification equipment manufacturer and servicer in the acquisition of substantially all assets of a division of a foreign competitor.
- Represented a national pharmaceutical developer and manufacturer in the acquisition of all stock of a manufacturer of dietary and topical health products.
- Represented a manufacturing technology developer in raising additional equity financing from multiple angel investor firms.
- Assisted a manufacturer and retailer of children's products in recapitalization and raising additional equity financing and syndicated debt financing.
- Represented one of the U.S. market's leading beverage alcohol wholesalers in its \$300 million acquisition of a wine and beer distributor.
- Represented a hospice agency in numerous acquisitions, including the purchase of hospice operators and agencies in Arkansas, Oklahoma and Louisiana.
- Represented a manufacturer, marketer and distributor of nutritional supplements in its acquisition of a maker of over-the-counter healthcare products.
- Represented a global leader in branched chain amino acid sports nutrition in its sale to a market leader in sports nutrition.

## Education

- Wake Forest University School of Law (J.D.)

Articles Editor for *Wake Forest Law Review*; Wake Forest Moot Court Team; *Magna cum laude*;  
Order of the Coif

- The Wharton School, University of Pennsylvania (B.S.)

## **Awards**

- Listed in *The Best Lawyers in America*® for Corporate Law (2021-present)
- *North Carolina Super Lawyers* - "Rising Stars" (2022)